

Largest Area Residential Real Estate Agencies

ranked by unit sides closed locally in 2006

Only those firms that disclosed unit sides are included on the list.

LARGEST SINGLE TRANSACTIONS IN 2006

Prudential Carolinas Realty:
\$7,303,538

Allen Tate Cos.: \$6,400,000

RE/MAX Executive Realty:
\$6,200,000

Helen Adams Realty:
\$6,000,000

Bissell-Hayes Inc. Realtors:
\$4,995,000

Realty World Lake & City:
\$4,800,000

Weichert, Realtors-Craven & Co.: \$4,533,500

First Charlotte Properties Inc.: \$4,179,000

Marilyn Hartley Realty:
\$3,975,000

Cottingham-Chalk & Associates Inc.: \$3,700,000

Only those firms that disclosed their largest transaction are included on the list.

Rank	Rank last year	Name address phone / fax / Web site	No. of unit sides closed in 2006	No. of local offices	No. FT/PT local licensed agents	Sales In 2006
1	1	Allen Tate Cos. 6700 Fairview Road, Charlotte, N.C. 28210 (704) 365-6910 / (704) 554-5982 / www.allentate.com	20,289	30	1,392 0	\$4,893,580.1
2	2	Coldwell Banker United, Realtors NC 3440 Toringdon Way, Suite 100, Charlotte, N.C. 28277 (704) 362-3434 / (704) 362-3440 / www.coldwellbankerunited.com	5,371	11	472 0	1,118,530.7
3	NR	Re/Max Executive Realty 7825 Ballantyne Commons Parkway, Suite 350, Charlotte, N.C. 28277 (704) 549-3000 / (704) 602-7259 / www.charlotteproperty.com	4,369	4	290 0	1,090,000.0
4	3	Prudential Carolinas Realty 4529 Sharon Road, Suite 200, Charlotte, N.C. 28211 (704) 366-5548 / (704) 365-5735 / www.prudentialcarolinas.com	3,756	6	273 3	943,560.70
5	NR	Re/Max Metro Realty 8035 Providence Road, Suite 320, Charlotte, N.C. 28277 (704) 543-6680 / (704) 542-9718 / www.sellingcarolinas.com	2,152	2	103 0	WND
6	NR	Wilkinson & Associates 8604 Cliff Cameron Drive, Suite 110, Charlotte, N.C. 28289 (704) 393-0048 / (704) 394-8994 / www.wilkinsonandassociates.com	1,901	1	485 0	385,000.00
7	5	Coldwell Banker Horn Real Estate 213 S. Dekalb St., Shelby, N.C. 28150 (704) 482-7316 / (704) 481-9008 / www.coldwellbankerhorn.com	1,039	4	53 8	118,619.52
8	8	Bissell-Hayes Inc. Realtors 4515 Sharon Road, Charlotte, N.C. 28211 (704) 364-4515 / (704) 365-9512 / www.bissellhayes.com	882	3	61 0	WND
9	6	Prudential Hickory Metro Real Estate 110 N. Center St., Hickory, N.C. 28601 (828) 324-5555 / (828) 324-5557 / www.prudentialhickorymetro.com	825	1	36 0	135,000.00
10	7	Lake Norman Realty Inc. 522 River Highway, Mooresville, N.C. 28117 (704) 892-9673 / (704) 896-8924 / www.lakenormanrealty.com	696	4	74 0	162,217.00
11	9	First Properties of the Carolinas 2222 Gold Hill Road, Fort Mill, S.C. 29708 (803) 548-0131 / (803) 548-1720 / www.fpotc.com	690	3	41 0	158,962.12
12	NR	Weichert, Realtors-Craven & Co. 845 Church St. N., Suite 208, Concord, N.C. 28025 (704) 788-1122 / (704) 788-3338 / www.cravenrealtors.com	277	1	35 0	64,100.16
13	NR	Center City Realty 325 N. Graham St., Charlotte, N.C. 28202-1433 (704) 358-0550 / (704) 375-9471 / www.centercityrealty.com	250	2	33 8	48,157.90
14	NR	Urban Realty 833 East Blvd., Charlotte, N.C. 28203 (704) 375-2010 / (704) 375-2811 / www.urbanrealtync.com	191	3	18 3	34,744.05
15	NR	Carolina Realty Advisors 201 W. Morehead St., Suite 200, Charlotte, N.C. 28202 (704) 442-1774 / (704) 442-8841 / www.carolinarealtyadvisors.com	145	1	5 0	28,360.84
*16	15	Carlyle Properties 19520 W. Catawba Ave., Cornelius, N.C. 28031 (704) 895-4676 / (704) 895-7998 / www.carlyleproperties.com	126	1	13 0	82,620.91
*16	16	Realty World Lake & City 18825 W. Catawba Ave., Suite 200, Cornelius, N.C. 28031 (704) 987-0123 / (704) 987-0198 / www.lakeandcity.com	126	1	12 5	41,547.06
18	17	The W Realty Group Inc. 6504 Lynn Ave., Charlotte, N.C. 28226 (704) 368-4000 / (704) 366-4304 / www.thewrealtygroup.com	97	1	4 3	20,312.46
19	NR	Marilyn Hartley Realty 200 Queens Road, Suite 100, Charlotte, N.C. 28204 (704) 376-8100 / (704) 376-8545 / www.marilynhartleyrealty.com	90	1	14 4	61,150.00
20	18	Queen City Realty Group 1704 Rosebank Lane, Charlotte, N.C. 28226 (704) 719-2100 / (704) 719-2200 / www.queencityrealtygroup.com	89	1	11 0	17,211.35

NOTES

Information was compiled from survey questionnaires and telephone interviews with company representatives. Local refers to agents and offices in the following counties: Anson, Cabarrus, Catawba, Cleveland, Gaston, Iredell, Lancaster (S.C.), Lincoln, Mecklenburg, Rowan, Stanly, Union and York (S.C.).

The numbers reported in all categories are only for the offices operating under a single ownership group.

1 "Unit side" is an industry term referring to a firm's representation of a buyer and/or a seller in a real estate transaction.

*Indicates a tie

WND - would not disclose

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