

# Largest Area Residential Real Estate Agencies

## ranked by closed local sales in 2007

Only those firms that disclosed sales are included on this list.

Rank	Rank last year	Name address phone / fax / Web site	Closed local sales 2007	No. of local offices	No. FT/PT local licensed agents	Average selling price of homes/ number of listings as of February	Top local officer(s)	Year founded locally
1	1	<b>Allen Tate Co.</b> 6700 Fairview Road, Charlotte, N.C. 28210 (704) 365-6910 / (704) 554-5682 / www.allentate.com	\$4,553,815,578	30	1,414 0	\$346,471 3,840	Allen Tate, Pat Riley, Gary Scott, Fred Hines	1957
2	3	<b>Re/Max Executive Realty</b> 7825 Ballantyne Commons Parkway, Suite 350, Charlotte, N.C. 28277 (704) 549-3000 / (704) 717-5353 / www.charlotteproperty.com	1,177,500,000	5	285 0	273,000 1,047	Cindy Sikorski, Scott Sadler	1998
3	2	<b>Coldwell Banker United, Realtors NC</b> 3440 Torrington Way, Suite 100, Charlotte, N.C. 28277 (704) 382-3434 / (704) 382-3440 / www.coldwellbankerunited.com	925,021,114	11	442 0	225,808 1,298	Tom Martin	1984
4	4	<b>Prudential Carolinas Realty</b> 4529 Sharon Road, Suite 200, Charlotte, N.C. 28211 (704) 366-5548 / (704) 365-5735 / www.prucarolinas.com	761,706,689	6	252 4	277,186 7,096	Thomas Camp	1980
5	5	<b>Wilkinson &amp; Associates</b> 6504 Cliff Cameron Drive, Suite 110, Charlotte, N.C. 28289 (704) 393-0048 / (704) 394-8994 / www.wilkinsonandassociates.com	529,118,004	2	715 0	202,572 801	Scott Wilkinson	1999
6	NR	<b>Re/Max Metro Realty</b> 8035 Providence Road, Suite 320, Charlotte, N.C. 28277 (704) 543-6680 / (704) 542-9718 / www.sellingcarolinas.com	370,555,850	2	87 0	223,900 420	Gene Fisher	1989
7	NR	<b>Keller Williams Realty-Ballantyne Area Market Center</b> 3430 Torrington Way, Suite 101, Charlotte, N.C. 28277 (704) 887-6600 / (704) 887-8800 / ballantyne.yourkwoffice.com	242,070,517	1	250 0	217,325 293	Deedee Daumit	2003
8	7	<b>First Properties of the Carolinas</b> 2222 Gold Hill Road, Fort Mill, S.C. 29708 (803) 548-0131 / (803) 548-1720 / www.fpotc.com	148,320,769	3	41 0	263,166 133	Julie Van Slambrook, Kent Van Slambrook	1977
9	6	<b>Lake Norman Realty Inc.</b> 522 River Highway, Mooresville, N.C. 28117 (704) 892-9673 / (704) 896-8924 / www.lakenormanrealty.com	124,835,113	4	81 0	248,130 205	Abigail Jennings	1978
10	8	<b>Prudential Hickory Metro Real Estate</b> 110 N. Center St., Hickory, N.C. 28601 (828) 324-5555 / (828) 324-5557 / www.pruentialhickorymetro.com	100,000,000	1	35 0	167,000 250	Bonnie Mitchell	1997
11	10	<b>Carlyle Properties</b> 19520 W. Catawba Ave., Cornelius, N.C. 28031 (704) 895-4676 / (704) 895-7998 / www.carlyleproperties.com	78,355,216	1	10 4	500,000 32	Lance Carlyle	2003
12	12	<b>Marilyn Hartley Realty</b> 200 Queens Road, Suite 100, Charlotte, N.C. 28204 (704) 376-8100 / (704) 376-8546 / www.marilynhartleyrealty.com	63,855,231	1	14 4	798,190 39	Marilyn Hartley	1983
13	NR	<b>Center City Realty</b> 325 N. Graham St., Charlotte, N.C. 28202-1433 (704) 358-0550 / (704) 375-9471 / www.centercityrealty.com	52,447,536	2	37 0	233,100 51	Brenda Brantley, Bernadette Delgado, Dennis Donahue	2000
14	11	<b>Weichert, Realtors-Craven &amp; Co.</b> 845 Church St. N., Suite 206, Concord, N.C. 28025 (704) 788-1122 / (704) 788-3338 / www.weichertcraven.com	48,875,454	1	39 0	203,000 98	Allen Craven	1978
→ 15	15	<b>Carolina Realty Advisors</b> 201 W. Morehead St., Suite 200, Charlotte, N.C. 28202 (704) 442-1774 / (704) 442-8841 / www.carolinarealtyadvisors.com	39,000,000	1	9 0	224,000 55	Rob Cassam, Mike Sposato	1997
16	14	<b>Urban Realty</b> 833 East Blvd., Charlotte, N.C. 28203 (704) 377-8212 / (704) 377-8213 / www.urbanrealtync.com	36,241,400	2	20 3	228,801 139	Bruce Moyer	1999
17	NR	<b>Vision Group Realty</b> 10844 Providence Road, Suite 200, Charlotte, N.C. 28277 (704) 847-9300 / (704) 847-0919 / www.vgrusa.com	32,513,162	1	20 5	285,203 57	Mike Rucker	2005
18	13	<b>Realty World Lake &amp; City</b> 18825 W. Catawba Ave., Suite 200, Cornelius, N.C. 28031 (704) 987-0123 / (704) 987-0198 / www.lakeandcity.com	24,085,677	1	11 8	350,000 72	Tony Monticello	2001
19	16	<b>The W Realty Group Inc.</b> 6504 Lynn Ave., Charlotte, N.C. 28226 (704) 366-4000 / (704) 368-4304 / www.thewrealtygroup.com	14,357,872	1	3 2	211,145 12	Scott Wurtzbacher, Marie Wurtzbacher	2009
20	NR	<b>Re/Max Cosmopolitan</b> 505 N. Church St., Charlotte, N.C. 28202 (704) 377-5000 / (704) 377-1935 / www.cosmopolitan.remax-carolina.com	2,797,964	1	6 0	254,360 9	Daniel De La Portilla	2007

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